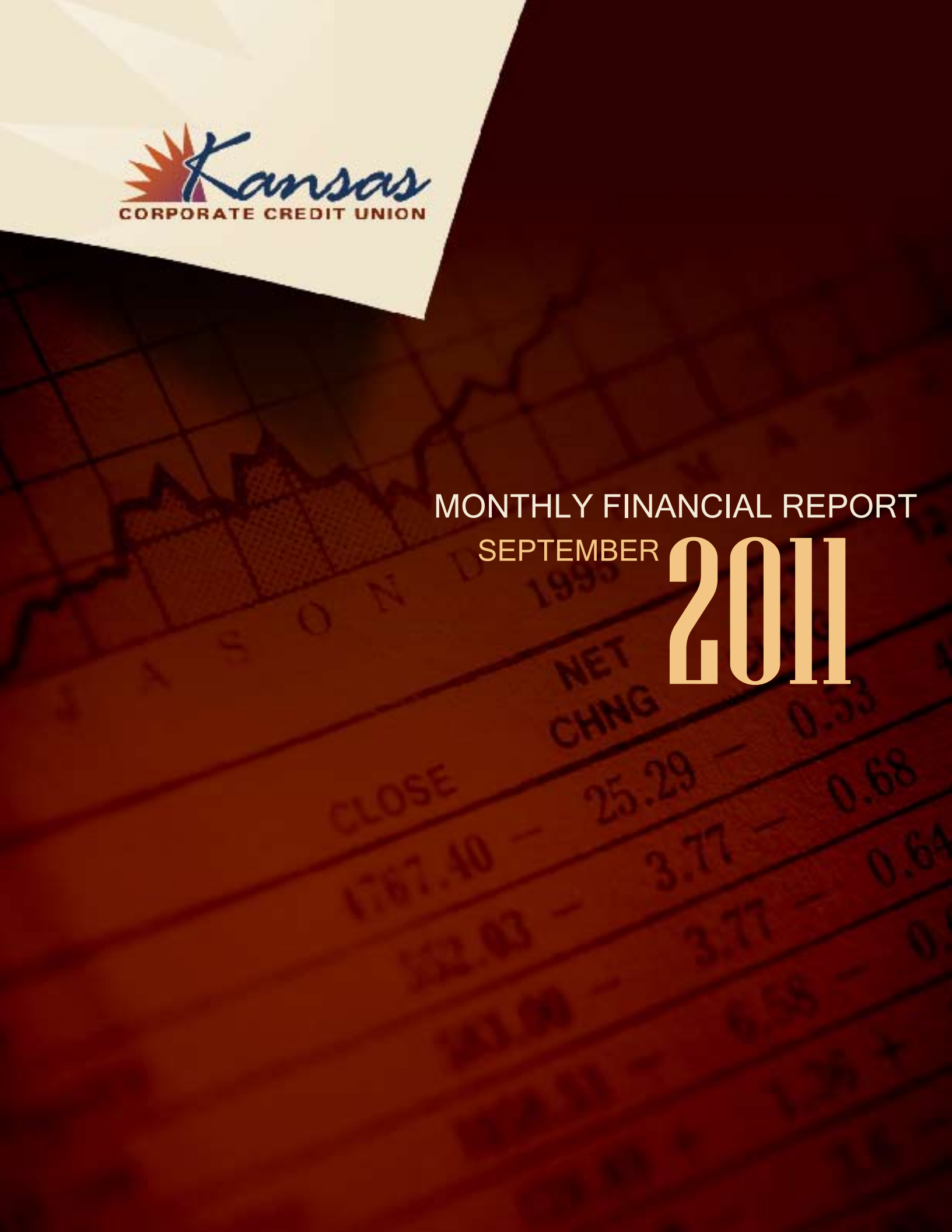




MONTHLY FINANCIAL REPORT
SEPTEMBER

2011



Statement of Financial Condition

September 30, 2011

		ASSETS		
		September 30, 2011	August 31, 2011	September 30, 2010
LOANS				
DEMAND	\$1,141,968			
LOC	0			
CLF LOAN	0			
FIXED RATE TERM LOANS	10,324,439			
TOTAL LOANS		\$11,466,407	\$4,447,704	\$7,389,534
CASH & OVERNIGHT DEPOSITS		133,075,285	98,409,179	108,077,387
ACCOUNTS RECEIVABLE		119,959	97,244	84,044
INVESTMENTS				
MARKETABLE SECURITIES				
1 YR OR LESS	24,192,180	165,146,495	165,476,445	76,754,380
GRT THAN 1 YR	140,954,315			
FAS 115 ADJ*	(1,416)	(226,964)	(232,256)	(14,337)
USCCU	24,190,764	164,919,531	165,244,189	76,740,043
OTHER INVESTMENTS	32,359,034	47,959,034	37,208,602	101,334,567
TOTAL INVESTMENTS	6,736,000	10,321,405	10,721,405	10,812,605
TOTAL INVESTMENTS	63,285,798	223,199,970	213,174,196	188,887,215
NCUSIF DEPOSIT		252,609	242,894	275,062
TOTAL INVESTMENTS AND NCUSIF DEPOSIT		223,452,580	213,417,090	189,162,277
OTHER ASSETS				
ACC INC LOANS		10,011	8,545	13,452
ACC INC INVEST		153,532	101,814	134,613
PREPAID EXP		140,702	131,223	91,647
TOTAL OTHER ASSETS		304,245	241,582	239,712
FIXED ASSETS				
LAND		92,432	92,432	92,432
BUILDINGS & IMPROVEMENTS		789,133	469,840	502,708
DATA PROC EQUIP		387,936	122,077	30,211
FURN & FIXTURES		235,502	4,126	9,800
TOTAL FIXED ASSETS		1,505,003	688,473	635,151
TOTAL ASSETS		\$369,106,951	\$317,305,976	\$305,588,104
LIABILITIES AND EQUITY				
LIABILITIES:				
US CENTRAL LOANS		\$0	\$0	\$689,191
CLF LOAN		0	0	0
ACC INT PAYABLE		0	0	2,591
ACC DIVIDEND PAY		106,268	98,331	132,607
ACC EXPENSES		178,878	212,797	176,268
OTHER LIABILITY		81,719	72,510	72,912
TOTAL LIABILITIES		366,865	383,638	1,073,569
EQUITY:				
PERPETUAL CONTRIBUTED CAPITAL		20,517,568	0	0
REGULAR SHARES		38,314,043	32,506,167	21,525,654
MEMBERSHIP SHARES		9,138,886	27,379,502	27,379,502
SHARE CERTIFICATES		49,630,455	34,257,983	43,771,348
MANAGED LIQUIDITY SHARES		250,247,394	222,022,424	211,218,958
		367,848,346	316,166,076	303,895,462
RETAINED EARNINGS		1,118,704	988,519	633,410
MEMBER PAID IN CAPITAL		1,118,704	988,519	633,410
RESERVES & PIC BEFORE FAS 115 ADJUSTMENT		0	0	0
		1,118,704	988,519	633,410
NET UNREALIZED GAINS/(LOSSES) ON AVAILABLE-FOR-SALE SECURITIES*		(226,964)	(232,256)	(14,337)
RESERVES AFTER FAS 115 ADJUSTMENT		891,740	756,263	619,073
TOTAL MEMBERS EQUITY		368,740,086	316,922,338	304,514,535
TOTAL LIABILITIES & EQUITY		\$369,106,951	\$317,305,976	\$305,588,104

* Represents unrealized gains/(losses) on available for sale securities in accordance with SFAS 115.

Income Statement

For the Period Ended September 30, 2011

	CURRENT MONTH	PRIOR MONTH	ACTUAL YR-TO-DATE	BUDGETED YR-TO-DATE	VARIANCE YR-TO-DATE	VARIANCE % YR-TO-DATE
INTEREST INCOME:						
INVESTMENTS						
U.S. Central & Other Financial Institutions	\$ 40,645	\$ 46,807	\$ 571,598	\$ 679,285	\$ (107,687)	-15.9%
Marketable Securities	67,255	64,787	537,308	585,000	(47,692)	-8.2%
CUNA Mutual Notes	-	-	-	-	-	0.0%
Loans	8,181	8,731	75,514	52,095	23,419	45.0%
Total Interest Income	116,081	120,325	1,184,419	1,316,380	(131,960)	-10.0%
INTEREST EXPENSE:						
Members' Accounts	42,169	38,542	432,122	461,282	(29,160)	-6.3%
BORROWINGS:						
US Central Loans	-	-	9,099	35,914	(26,815)	-74.7%
Total Interest Expense	42,169	38,542	441,220	497,196	(55,975)	-11.3%
NET INTEREST INCOME	73,913	81,783	743,199	819,184	(75,985)	-9.3%
FEE INCOME						
ALM Income	21,397	14,997	160,847	150,000	10,847	7.2%
FRB Pass Through Fees	39,535	34,354	324,236	337,500	(13,264)	-3.9%
Coin & Currency Fees	26,734	25,742	231,316	222,000	9,316	4.2%
Wire Income	11,618	12,275	98,734	100,500	(1,766)	-1.8%
Other Service Income	49,568	34,762	409,603	375,000	34,603	9.2%
Commission Income	47,168	29,788	285,569	345,000	(59,431)	-17.2%
Rental Income	2,078	2,078	18,703	21,733	(3,030)	-13.9%
TSG Income	594	652	2,791	5,625	(2,834)	-50.4%
Excess Balance Earnings	124,381	56	124,437	0	124,437	N/A
TOTAL FEE INCOME	323,075	154,704	1,656,237	1,557,358	98,880	6.3%
TOTAL OPERATING INCOME	396,987	236,487	2,399,436	2,376,542	22,895	1.0%
OPERATING EXPENSE						
Advertising	386	265	5,790	5,400	390	7.2%
Annual Meeting	-	-	5,082	3,000	2,082	69.4%
Association Dues	833	833	7,497	7,497	-	0.0%
Financial Services	70,842	55,564	593,118	587,025	6,093	1.0%
Contributions	-	-	850	750	100	13.3%
Data Processing	16,501	15,306	137,434	132,187	5,247	4.0%
Depreciation	1,996	692	18,753	21,203	(2,450)	-11.6%
Employee Development	-	-	269	1,500	(1,231)	-82.1%
Insurance	5,717	5,717	50,814	51,563	(748)	-1.5%
Volunteer Meetings	5,267	1,457	11,397	5,625	5,772	102.6%
Office Occupancy	8,515	7,599	67,763	67,580	184	0.3%
Office Operations	5,348	4,962	38,987	33,169	5,817	17.5%
Professional Services	8,451	8,822	83,450	78,506	4,944	6.3%
Salaries & Benefits	89,786	84,480	727,312	741,252	(13,940)	-1.9%
Staff Travel	13,593	2,819	29,548	12,000	17,548	146.2%
Coin & Currency Expense	23,315	22,531	202,487	192,000	10,487	5.5%
Miscellaneous	-	-	-	-	-	
TOTAL OPERATING EXPENSE	250,549	211,046	1,980,551	1,940,254	40,298	2.1%
NCUSIF Stabilization (Expense)	(16,253)	(4,250)	(63,153)	(57,600)	(5,553)	9.6%
Gain on disposition of Marketable Securities	-	-	34,177	-	34,177	N/A
NET INCOME BEFORE PIC DIVIDENDS	130,185	21,191	389,909	378,689	11,221	3.0%
NET INCOME	\$ 130,185	\$ 21,194	\$ 389,909	\$ 378,689	\$ 11,220	3.0%
TRANSFER TO RESERVES & UNDIVIDED EARNINGS	\$ 130,185	\$ 21,194	\$ 389,909			

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Kansas Corporate offers a comprehensive suite of correspondent services that not only allow you to serve your member needs today but tomorrow as well. ACH receipt and origination, currency and coin delivery, wire and western union transfers, and a complete international service package are but a few of the correspondent services available through Kansas Corporate.

Investment Solutions

Providing a full-menu of investment offerings is one of the critical initiatives Kansas Corporate practices to ensure members achieve their financial goals. Members can diversify their investment portfolio doing business with one partner, Kansas Corporate. Credit unions have access to the CD market through SimpliCD, marketable securities through ISI, as well as investment offerings available from Kansas Corporate including Term Certificates, Fixed Callable, Step-Up Certificates, and ACP Offerings. Security settlement and safekeeping is also available for member credit unions.

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Kansas Corporate offers a variety of liquidity solutions to ensure meeting the varying liquidity needs of member credit unions. Members choose their funding method be it an overnight, term or asset-backed loan.

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Kansas Corporate, through partnerships with industry experts, provides technology solutions beyond compare in today's market. Development of the Technology Services Group to aid member credit unions with technology initiatives has fostered growth for members statewide. Other services include web development, bill payment, voice and data solutions, and security assessments.

For more information about Kansas Corporate and the services we provide, contact Circe Gleeson, Marketing Manager, at 800.721.2677 | Ext. 106 or email marketing@kansascorporate.org.

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